

Financial Statements With Independent Auditors' Report

June 30, 2018 and 2017



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#### INDEPENDENT AUDITORS' REPORT

Board of Directors She Is Safe, Inc. Roswell, Georgia

We have audited the accompanying financial statements of She Is Safe, Inc. (a nonprofit corporation), which comprise the statements of financial position as of June 30, 2018 and 2017, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Directors She Is Safe, Inc. Roswell, Georgia

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of She Is Safe, Inc. as of June 30, 2018 and 2017, and the changes in its net assets and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Lawrenceville, Georgia

Capin Crouse LLP

October 5, 2018

# **Statements of Financial Position**

	June 30,					
		2017				
ASSETS:						
Cash and cash equivalents	\$	516,817	\$	264,579		
Prepaid expenses and other assets		11,131		17,757		
Furniture, fixtures, and equipment-net		4,714		12,226		
Total Assets	\$	532,662	\$	294,562		
LIABILITIES AND NET ASSETS:						
Liabilities:						
Accounts payable and accrued expenses	\$	14,463	\$	17,796		
Net assets:						
Unrestricted:						
Undesignated		497,606		264,540		
Equity in furniture, fixtures, and equipment		4,714		12,226		
		502,320		276,766		
Temporarily restricted–projects		15,879		-		
		518,199		276,766		
Total Liabilities and Net Assets	\$	532,662	\$	294,562		

# **Statements of Activities**

Year Ended June 30,

	2018							2017					
		Temporarily			Temporarily								
	Ur	restricted	I	Restricted Total		Uı	Unrestricted		Restricted		Total		
SUPPORT AND REVENUE:													
Contributions	\$	852,236	\$	817,913	\$	1,670,149	\$	706,547	\$	713,811	\$	1,420,358	
Other income		1,660	·	, -		1,660	·	2,562	·	, -		2,562	
Total Support and Revenue		853,896		817,913		1,671,809		709,109		713,811		1,422,920	
RECLASSIFICATIONS:													
Net assets released by satisfaction of purpose													
restriction and administrative assessments		802,034		(802,034)				758,949		(758,949)			
EXPENSES:													
Program activities		1,147,868		-		1,147,868		1,199,428		-		1,199,428	
Management and general		171,547		-		171,547		138,323		-		138,323	
Fund-raising activities		110,961				110,961		163,769		-		163,769	
Total Expenses		1,430,376				1,430,376		1,501,520		-		1,501,520	
Change in Net Assets		225,554		15,879		241,433		(33,462)		(45,138)		(78,600)	
Net Assets, Beginning of Year		276,766				276,766		310,228		45,138		355,366	
Net Assets, End of Year	\$	502,320	\$	15,879	\$	518,199	\$	276,766	\$		\$	276,766	

# **Statements of Cash Flows**

		Year Ended June 30,						
			2017					
CASH FLOWS FROM OPERATING ACTIVITIES:								
Change in net assets	\$	241,433	\$	(78,600)				
Adjustments to reconcile change in net assets to								
net cash provided by operating activities:								
Depreciation		11,260		12,973				
Changes in operating assets and liabilities:								
Prepaid expenses and other assets		6,626		(2,504)				
Accounts payable and accrued expenses		(3,333)		(3,410)				
Net Cash Provided (Used) by Operating Activities		255,986		(71,541)				
CASH FLOWS FROM INVESTING ACTIVITIES:								
Purchases of furniture, fixtures, and equipment		(3,748)		(8,542)				
Net Change in Cash and Cash Equivalents		252,238		(80,083)				
Cash and Cash Equivalents, Beginning of Year		264,579		344,662				
Cash and Cash Equivalents, End of Year	\$	516,817	\$	264,579				

#### **Notes to Financial Statements**

June 30, 2018 and 2017

#### 1. NATURE OF ORGANIZATION:

She Is Safe, Inc. (the Organization) is incorporated in Georgia and is exempt from federal income tax under section 501(c)(3) of the Internal Revenue Code (Code). The Organization is classified as a publicly supported organization rather than a private foundation under section 509(a) of the Code. Contributions to the Organization are deductible for income tax purposes.

Our founder, Michele Rickett, served in East Africa alongside her husband, Daniel, where she saw firsthand the abuse and selling of women and girls. The vision was born to create a way to share with others about violence against women and girls in the least-reached places of the world, to raise up advocates, and equip as many women and girls as possible to build a stronger, freer future in Christ for generations to come. Once back in the U.S. in 1995, Michele began speaking and writing about God's heart and interventions for women and girls. The organization was established and granted IRS recognition in October 2002.

She Is Safe's vision is to see every least-reached girl safe, free, and equipped to become the women God created them to be. The ministry grows programs of prevention, rescue, and restoration by partnering with the indigenous church or Christian non-government organizations, equipping local women for a lifetime of service.

We focus on high-risk communities notorious for human trafficking, explore to identify potential local partners, envision and establish goals together, provide training, curriculum and other resources, then evaluate and report back to supporters.

She Is Safe lays heavy emphasis on prevention because it is saves untold heartache, is cost-effective and transformative, diverting victims and their families from vulnerability to self-sustainability and joy in Christ. Where it costs many thousands of dollars to restore a broken life, it costs a few hundred to equip someone to be far less vulnerable to abuse and slavery, guiding them to invest back into the safety and new life of others.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The financial statements of the Organization have been prepared on the accrual basis of accounting. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

#### **USE OF ESTIMATES**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **Notes to Financial Statements**

June 30, 2018 and 2017

# 2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:</u>

#### CASH AND CASH EQUIVALENTS

Cash and cash equivalents include checking accounts and investment company money market funds. The Organization maintains its cash and cash equivalents in bank deposit accounts and in investment company money market funds which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts, and management believes it is not exposed to any significant credit risk on cash and cash equivalents. The uninsured amount as of June 30, 2018 and 2017, was \$275,908 and \$15,133, respectively.

#### PREPAID EXPENSES AND OTHER ASSETS

Prepaid expenses and other assets consist of prepaid insurance, prepaid rent, and other assets.

#### FURNITURE, FIXTURES, AND EQUIPMENT-NET

Items capitalized as furniture, fixtures, and equipment are stated at cost or, if donated, at market value on the date of donation. The Organization generally capitalizes and reports furniture, fixtures, and equipment acquisitions in excess of \$500. Expenditures for repairs and maintenance are charged to expense as incurred, and additions and improvements that significantly extend the lives of assets are capitalized at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the assets ranging from seven to ten years.

#### **CLASSES OF NET ASSETS**

The financial statements report amounts separately by class of net assets:

*Unrestricted* amounts are currently available at the discretion of the board for use in operations. Equity in furniture, fixtures, and equipment represent amounts invested in property and equipment net of accumulated depreciation.

Temporarily restricted amounts are stipulated by donors for specific operating purposes or programs, with time restrictions, or not currently available for use until commitments regarding their use have been fulfilled.

#### SUPPORT AND REVENUE, RECLASSIFICATIONS, AND EXPENSES

Revenue is recognized when earned and support when contributions are made, which may be when cash is received, unconditional promises are made, or ownership of donated assets is transferred to the Organization.

Gifts of cash and other assets are reported as restricted support if they are received with donor stipulations that limit the use of the donated amounts. When a stipulated time restriction ends or purpose restriction is satisfied, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as reclassifications.

#### **Notes to Financial Statements**

June 30, 2018 and 2017

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

#### SUPPORT AND REVENUE, RECLASSIFICATIONS, AND EXPENSES, continued

Temporarily restricted contributions are subject to assessments of 15%, which are used for general and administrative expenses. Staff-raised support is subject to assessments of 5%. Assessments are classified as unrestricted at the time the temporarily restricted contributions are received. Assessments totaled \$93,299 and \$73,298 for the years ended June 30, 2018 and 2017, respectively.

The Organization reports donations of property and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Noncash gifts received are recorded as support at its estimated fair value at the date of donation. Related costs are expensed in the year incurred.

Expenses are reported when costs are incurred in accordance with the accrual basis of accounting. The costs of providing the various program services and supporting activities of the Organization have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the program services and supporting activities benefited.

#### 3. FURNITURE, FIXTURES, AND EQUIPMENT–NET:

Furniture, fixtures, and equipment-net consist of the following:

	June 30,				
	2018			2017	
Furniture and fixtures	\$	25,189	\$	25,189	
Equipment		64,723		60,975	
		89,912		86,164	
Less accumulated depreciation		(85,198)		(73,938)	
	\$	4,714	\$	12,226	

## **Notes to Financial Statements**

June 30, 2018 and 2017

## 4. FUNCTIONAL EXPENSES:

Expenses are reported on the functional basis in the statements of activities. Accordingly, the natural classification of expenses have been allocated among program services and the supporting activities benefited.

Year Ended June 30, 2018							
Program		m Management			nd-raising		
Activities		and General		A	ctivities		Total
\$	526,895	\$	104,996	\$	75,383	\$	707,274
	35,180		17,738		8,066		60,984
	67,650		205		1,573		69,428
	33,401		26,194		2,750		62,345
	45,315		6,876		16,571		68,762
	396,300		-		-		396,300
	43,127		15,538		6,618		65,283
\$	1,147,868	\$	171,547	\$	110,961	\$	1,430,376
		Activities  \$ 526,895 35,180 67,650 33,401 45,315 396,300 43,127	Program Ma Activities Activities S26,895 \$ 35,180 67,650 33,401 45,315 396,300 43,127	Program Activities         Management and General           \$ 526,895         \$ 104,996           35,180         17,738           67,650         205           33,401         26,194           45,315         6,876           396,300         -           43,127         15,538	Program Activities         Management and General         Fund Activities           \$ 526,895         \$ 104,996         \$ 35,180         17,738         67,650         205	Program Activities         Management and General         Fund-raising Activities           \$ 526,895         \$ 104,996         \$ 75,383           35,180         17,738         8,066           67,650         205         1,573           33,401         26,194         2,750           45,315         6,876         16,571           396,300         -         -           43,127         15,538         6,618	Program Activities         Management and General         Fund-raising Activities           \$ 526,895         \$ 104,996         \$ 75,383         \$ 35,180         17,738         8,066           67,650         205         1,573         33,401         26,194         2,750           45,315         6,876         16,571         396,300         -         -           43,127         15,538         6,618

	Year Ended June 30, 2017								
	Program		Ma	nagement	Fu	nd-raising			
		Activities		and General		Activities		Total	
Salaries and benefits	\$	\$ 579,940		62,960	\$	108,621	\$	751,521	
Professional and contract services		34,748		23,210		28,288		86,246	
Travel		67,213		845		1,562		69,620	
Occupancy		32,032		27,281		2,643		61,956	
Events, printing, and mailing		44,517		6,812		16,787		68,116	
Program transfers		388,246		-		-		388,246	
Office expenses and other		52,732		17,215		5,868		75,815	
		_							
	\$	1,199,428	\$	138,323	\$	163,769	\$	1,501,520	

#### **Notes to Financial Statements**

June 30, 2018 and 2017

### 5. OPERATING LEASES:

The Organization leases office space under a non-cancellable operating lease agreement, maturing in 2019. Total rent expense for the years ended June 30, 2018 and 2017, was \$47,175 and \$45,114, respectively. Future minimum lease payments as of June 30, 2018 totaling \$48,748 are expected to be incurred during the year ending June 30, 2019.

## 6. CONSULTING, COMMUNICATIONS AND DEVELOPMENT SERVICES

Effective August 2018, the Organization entered into a consulting, communications, and development services agreement (the Agreement). Per the Agreement, a third party will provide consulting, marketing, and direct-mail services on behalf of the Organization. For the services provided under this Agreement, the Organization agrees to pay the third party \$97,000. Either party may terminate the Agreement by giving the other party written notice thereof at least sixty days prior to the effective date of termination.

#### 7. SUBSEQUENT EVENTS:

Subsequent events have been evaluated through October 5, 2018, which represents the date the financial statements were available to be issued. Subsequent events after that date have not been evaluated.